# NEWS PESSONS

HEAD OFFICE AND FACTORY, GOUGH ST, PETONE, NEW ZEALAND, PHONE 684-319

**Autumn 1988** 

# All Expectations Exceeded in Resene Paints forecasts, announ Nightingale at the held in Wellingto Sales forecasts of Sales for





Resene Paints Limited had exceeded all sales forecasts, announced the Managing Director Tony Nightingale at the company's Annual Conference held in Wellington at the beginning of May.

Sales forecasts set at last year's staff conference at Rotorua had seemed "far too optimistic at that time", recalled Mr Nightingale.

Yet in the event he announced at the conference, "We have exceeded all our estimates in both sales revenue and litreage of paint sold."

Mr Nightingale went on to present individual staff members with what have come to be known as The Oscars of the surface coatings industry.

These awards were presented to individual members of headquarters and branch staff who had displayed excellence over a variety of assignments.

It was the company's 18th Annual Conference and was held over three days in the Capital's Oriental Bay area.

Over 100 members of staff and their spouses attended the Conference and a variety of accompanying social activities.

## Industry "Oscars" Awarded

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## Mayor Opens New Whangarei Color Shop

Resene's presence in Northland was massively reinforced in February 1988 with the opening of the new Resene Color Shop in Hannah Street, Whangarei.

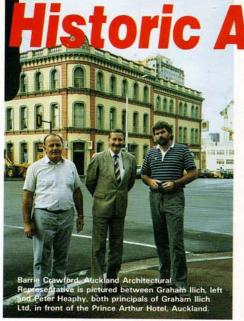
The new Color Shop was officially opened by the Mayor of Whangarei, Mrs Joyce Ryan. The opening was described by Manager Russell Pamplin as "a boomer."

Reinforcing Whangarei's reputation as Sale City, a special offer of a half-price four-litre in exchange for an old brush drew the crowds to the new store.

A celebratory barbecue complete with Buck's Fizz also attracted wide interest.

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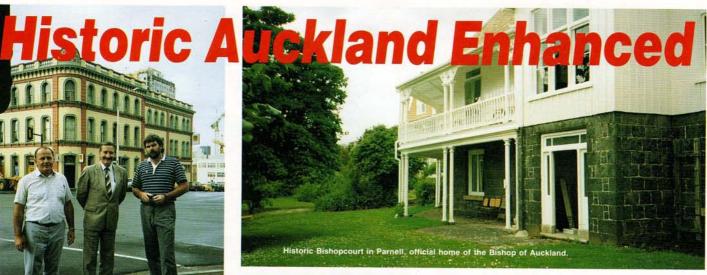


Reinforcing the company's reputation in restoration and conservation projects. Resene's products have been used on three recent projects involving familiar Auckland landmarks.

X200 and Zylone products were applied to 50 Ponsonby Road, Ponsonby, formerly Orsini's Restaurant. Built in 1891, the building, famed for its beautiful wrought-iron filigree, has been closely associated with the history of Auckland. At various times, used as a private hospital, a boarding house, a doctor's home and surgery and, more recently, a hostel for young girls.

In 1964, it again became a hospital run by the Baptist City Mission, before becoming converted in 1980 to Orsini's Restaurant.

For the next seven years, the building became one of the most celebrated of Auckland's restaurants, before it was bought by Watts and Hughes Construction, which has again brought the building to its former magnificence, and uses it as their headquarters.





The restoration of the Prince Arthur Hotel restores this well-known hospitality landmark to its former prominence with the assistance of Lumbersider, with Hi-Glo on the roof.

### **Bishopcourt**

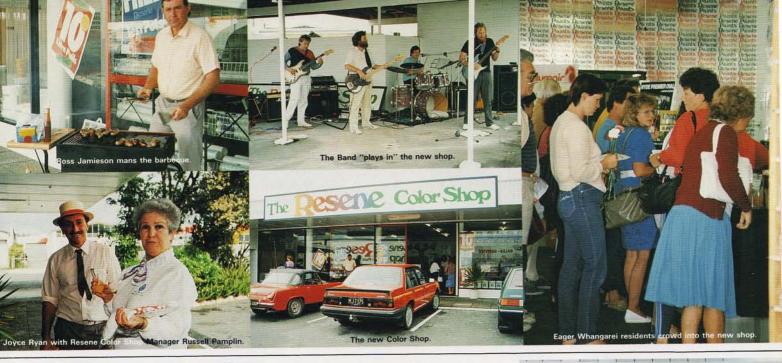
The historic Bishopcourt in St Stephen's Avenue, Parnell, the official home of the Bishop of Auckland, has also been treated with Resene products by contractor E H Cave.

The timber surfaces were painted with Resene Super Gloss Enamel while the verandah, floor and steps were painted with Sidewalk. The galvanised iron roof was painted with Hi-Glo.



### New colour, new life for famous Otago road bridge.

Millers Flat Road Bridge in Central Otago celebrated its 100th birthday with the Resene treatment. Contractor Ellison Sandblasting of Dunedin undercoated the bridge with Resene Inorganic Zinc finished with Resene Chlorinated Rubber in Boston Blue.







Contractor Neville J Lucas Ltd has completed the capital's newest large-scale buildings using products from Resene Paints Ltd.

The landmark buildings include the new Malaysian High Commission. This eyecatching low rise building blended into Brooklyn Hill is unusual in that it is the largest timber sheathed building constructed in Wellington for many years.

It was coated with Resene Forester on the outside and a variety of Resene products in the interior.

Neville J Lucas Ltd used Resene X200 overcoated with Resene Fleckle on the Mid City Centre, the capital's main entertainment complex. Resene Paints was used throughout the interior of the theatre complex and its accompanying high rise.

The company also used X200 on the high rise Elders House which has been acclaimed as one of the capital's most modernistic buildings.

To cap this extraordinary spread of recent contracts, Neville J Lucas is currently finishing off the Harbour Towers complex in the heart of the downtown financial district. When it is completed it will be one of the capital's three largest office construction projects.

Commented the Wellington manager of Neville J Lucas, Denys Kensington: "We find Resene's service is excellent. They are easy to talk to and you can always reach the individual you want."

> Coating major Capital Construction **Contracts**





